



# Exit Planning, Transaction Advisory Services, and Healthcare Valuation Conference

San Diego, CA | November 16–18, 2015

**Daily Conference Registration Fee**  
(live or online broadcast):

NACVA, ADAM, IBA, or EPI Members	\$540
Non-Members	\$600

		NACVA Recertification			
<b>MON</b> Nov 16	6:30–8:15 a.m. 2 hrs CPE	<b>Case Analysis in Person</b>			
	8:30 a.m.–5:15 p.m. 8 hrs CPE	<b>Current Update in Valuations</b> <i>Peter Agrapides</i>			
		Certificate in Exit Planning	Exit Planning	Transaction Advisory Services	Healthcare Valuation
<b>TUESDAY</b> November 17	8:00–8:50 a.m. 1 hr CPE	<b>KEYNOTE ADDRESS: Unlocking Private Company Wealth</b> <i>Z. Christopher Mercer</i>			
	9:15 a.m.–12:15 p.m. 3 hrs CPE	<b>Certificate in Exit Planning</b> <i>Chris Snider</i>  6 hrs CPE Separate registration fee applies	<b>Transition Planning: The Good, The Bad, and The Ugly</b> <i>Steve Egna</i>	<b>Growing Value Strategies</b> <i>Robert Stutz</i>	<b>How to Value Physician Practices</b> <i>Cindy Collier</i>
	1:30–3:15 p.m. 2 hrs CPE		<b>The CPA's Role in the Exit Planning Process for Middle Market Business Owners</b> <i>Scott Miller, Chris Snider</i>	<b>Private Company Corporate Finance</b> <i>Z. Christopher Mercer</i>	<b>Halifax: A View from the Expert's Seat</b> <i>Gabe Imperato</i>
	3:35–5:30 p.m. 2 hrs CPE		<b>Conversations with the Masters, Panel Discussion and Q&amp;A</b> <i>Steve Egna, Z. Christopher Mercer, Scott Miller, Chris Snider</i>		<b>Advanced FMV Compensation Issues Under the Stark Group Practice Definition</b> <i>Greg Anderson</i>
			<b>KEYNOTE ADDRESS: Practice Builder Academy™: Strategies to Create a Business Valuation and Forensic Litigation Services Practice You Love Coming to and Find Success In</b> <i>Mel Abraham</i>		
<b>WEDNESDAY</b> November 18	8:00–8:50 a.m. 1 hr CPE	<b>KEYNOTE ADDRESS: Practice Builder Academy™: Strategies to Create a Business Valuation and Forensic Litigation Services Practice You Love Coming to and Find Success In</b> <i>Mel Abraham</i>			
	9:15 a.m.–12:15 p.m. 3 hrs CPE	<b>Certificate in Exit Planning</b> <i>Chris Snider</i>  6 hrs CPE Separate registration fee applies	<b>Adding Value Growth Services to Your Practice</b> <i>Ken Sanginario</i>	<b>Enhancing Value Strategies</b> <i>Enrique Brito</i>	<b>The Imperative of Considering the Concept of Highest and Best Use in Healthcare Valuation</b> <i>Todd Zigrang</i>
	1:30–3:15 p.m. 2 hrs CPE		<b>How to Structure the Sale of a Business</b> <i>Brian Davidson</i>	<b>Contingent Consideration: Earn-outs and Other Alternatives</b> <i>William E. Offutt, III</i>	<b>Healthcare Fraud and Abuse—Navigating the Uh-Oh! Issues Facing Healthcare Companies</b> <i>Joi-Lee Beachler, Joseph Van Leer</i>
	3:35–5:30 p.m. 2 hrs CPE		<b>Conversations with the Masters, Panel Discussion and Q&amp;A</b> <i>Enrique Brito, Brian Davidson, William E. Offutt, III, Ken Sanginario</i>		<b>FMV Problems with Ancillary Services in Valuations of Physician Compensation and Medical Practices</b> <i>Chris Carnahan</i>
			<b>KEYNOTE ADDRESS: Practice Builder Academy™: Strategies to Create a Business Valuation and Forensic Litigation Services Practice You Love Coming to and Find Success In</b> <i>Mel Abraham</i>		

To learn more, please visit [www.NACVANation.com](http://www.NACVANation.com), or call Member/Client Services at (800) 677-2009.