

# Financial Consultants' SuperConference

Las Vegas, NV  
December 5–7, 2016

Golden Nugget Hotel  
Las Vegas, NV USA

Make your plans now to attend this year-end CPE blitz on Vegas' famous Fremont Street that is full of glitz! We've booked incredible guest room rates at the iconic Golden Nugget Resort and Casino. Here, the industry's titans and up-and-coming trailblazers will wrap up 2016 presenting on the year's hottest and trending topics, while also taking a deep dive into foundational, intermediate, and advanced theory, methodologies, approaches, and specialty areas of practice.

## Daily Conference Registration Fee

(live or online broadcast):

NACVA, KVD, or IBA Members	\$540
Non-Members	\$600

NACVA recertification courses require separate registration fees.

**Early  
Registration  
Discounts  
Available!**

**10%  
Discount**  
if registered  
by 9/30/16

**5%  
Discount**  
if registered  
by 10/31/16

## Featured Conference Add-On Practice Builder Academy

Thursday, December 8

Make-Over or Do-Over?

Your Practice Building Workshop

Mel Abraham, Rod Burkert

8:30 a.m.–5:15 p.m. 8 Hrs CPE  
(see page 39)



«» Live Online Broadcasted Sessions

Monday 12/5	NACVA Recertification			
6:30–8:15 a.m. 2 Hrs CPE	Case Analysis in Person (CAP)			
8:30 a.m.–5:15 p.m. 8 Hrs CPE	Litigation Report Writing Workshop <i>Howard Zandman</i>	«» Current Update in Valuations (CUV) <i>Robert Grossman</i>		
Tuesday 12/6	Business Valuation and Financial Forensics— How to Do It: From Foundations to Advanced	Current Trends and Specialty Areas of Practice		
8:00–8:50 a.m. 1 Hr CPE	«» Keynote Address: What Works Now—The Best Practice Development Techniques for 2017 <i>Lee Frederiksen</i>			
9:15 a.m.–12:15 p.m. 3 Hrs CPE	«» Best Practices in Business Valuation and Litigation Services <i>Jim Hitchner and Guest Panel</i>			
1:30–3:15 p.m. 2 Hrs CPE	«» Impact of the IRS Job Aids <i>Robert Grossman</i>	«» Where, When, and How to Value Intellectual Property <i>Kristopher Boushie</i>	«» The Power of Neutrality in Resolving Family Law Disputes <i>Randall M. Kessler, Sherry Ziesenheim</i>	«» How to Value Physician Practices <i>Chris Carnahan</i>
3:30–5:30 p.m. 2 Hrs CPE	«» Malpractice Litigation and Analysis of Professional Standards <i>C.P. "Salty" Schumann</i>	«» The Use of Regression Analysis in the Market Approach <i>C. Fred Hall, III</i>	«» Valuing Earn-outs and Other Performance Based Contracts <i>Chris Hamilton</i>	«» Healthcare Industry—Trends, Analysis, and its Impact on Valuations <i>Octavian Ionici</i>
5:45–6:35 p.m. 1 Hr CPE	«» Think of a Business as an Engine <i>George Sandmann</i>			
Wednesday 12/7	Business Valuation and Financial Forensics— How to Do It: From Foundations to Advanced	Current Trends and Specialty Areas of Practice		
8:00–8:50 a.m. 1 Hr CPE	«» Keynote Address: Transaction Advisory Services—Beyond Accounting Due Diligence <i>Enrique Brito</i>			
9:15 a.m.–12:15 p.m. 3 Hrs CPE	«» Cost of Capital—Who Cares if You have it "Right" Up Through the Alleged Size Premium? It's the Next Step that Makes All the Difference <i>Peter Butler</i>	«» The Reasonable Certainty Requirement in Lost Profits Litigation—Best Practices for Proving Your Damages Calculation <i>Mike Costello</i>	Forensic Accounting for Financial Exploitation of the Elderly and At-Risk Adults <i>Pamela M. Kerr</i>	«» Preparing Defensible Forecasts <i>Chris Best</i>
1:30–3:15 p.m. 2 Hrs CPE	«» A Step-by-Step Guide to Applying a Quantitative Method to Support the Discount for Lack of Marketability Selection <i>Kevin Zanni</i>	«» Forensic Accounting in Matrimonial Cases <i>Karen Kaseno</i>	«» The Art & Science of Investigating People & Money®—Behavioral and Financial Forensics <i>Darrell D. Dorrell, Sri Ramamoorti</i>	«» Valuing Family Limited Partnerships—Overview of Recent Case Law <i>Peter Agrapides</i>
3:30–5:30 p.m. 2 Hrs CPE	«» Assessing Risk in Valuing a Business <i>Chris Best</i>	«» Thriving in Forensics—Practice Instruction for Forensic Operators® <i>Darrell D. Dorrell</i>	«» Digital Currencies and Your Next Engagement <i>Jason Pierce</i>	«» Goodwill—Why it Should Not be a Dirty Word in the Valuation of Physician Practices <i>Lisa Cribben</i>
5:45–6:35 p.m. 1 Hr CPE	«» It's Time to Ditch Your Valuation Spreadsheets for Something Better <i>Dave Miles</i>			

Note: Broadcasted sessions are subject to change.