



Association News

Quarterly Newsletter for the National Association of Certified Valuators and Analysts

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NACVA Outstanding Members—Fourth Quarter 2014



Brandon J. Otis, CPA/ABV/CFF, CFE, CVA

Brandon Otis is the managing director of the Pittsburgh office of BDO Consulting. He is a Certified Public Accountant and has been awarded the Certified in Financial Forensics and Accredited in Business Valuation designations by the American Institute of Certified Public Accountants. He has also obtained the Certified Fraud Examiner designation from the Association of Certified Fraud Examiners and the Certified Valuation Analyst designation from the National Association of Certified Valuators and Analysts. He is also member of the board of

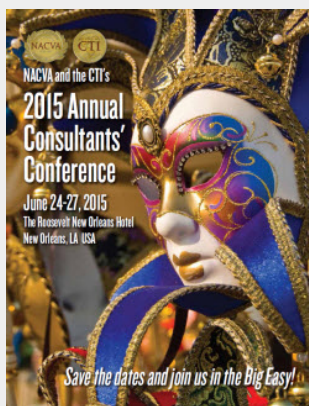
the Pittsburgh Chapter of the Turnaround Management Association.

Mr. Otis has spent his career focused on specialized and distinct business consulting matters. He has testified in federal and state court matters and is a frequent speaker on valuation, forensic accounting, and financial management related topics. His clients have ranged across a wide variety of industries, including oil and gas, insurance, manufacturing and distribution, professional services, medical practices and construction contractors. They include Fortune 500 firms and range in size from some of the nation's largest professional practice firms, to individuals and sole proprietorships.

Since joining NACVA, Mr. Otis has had many opportunities to put his certification and membership to use. He regularly participates in panels discussing valuation topics and has authored over two dozen presentations designed to educate attorneys on valuation theory, concepts, and errors often found in valuation reports. Mr. Otis is the author of articles on the valuation of Marcellus Shale oil and gas rights and on the impact of the Delaware MRI case on the valuation profession.

As a member of NACVA, Mr. Otis enjoys opportunities to teach new valuation analysts, since the organization provides so many opportunities for others to learn the valuation profession. Over the years, he has had wonderful opportunities to remain in contact with colleagues and other teachers with the organization.

After graduating from Duquesne University, Mr. Otis moved to Birmingham, Alabama, where he worked on matters involving bankruptcy, commercial litigation, and valuation. In 2008 he moved back to his home city of Pittsburgh, where he leads BDO's Pittsburgh consulting group and enjoys coaching soccer, raising his three children, and hopes that the sun will someday peek through the Pittsburgh clouds.





Michael D. Pakter, CGMA, CVA, MAFF, CFF, CDBV, CIRA, CFE, CPA, CA

Michael D. Pakter has more than 35 years of experience in accounting, financial analysis, financial forensics and investigations, including more than 15 years of experience in economic damages and business valuation issues.

Mr. Pakter is a Certified Public Accountant, registered and licensed in the State of Illinois. The American Institute of Certified Public Accountants (AICPA) has recognized him as additionally Certified in Financial Forensics and Management Accounting.

Mr. Pakter earned the National Association of Certified Valuators and Analysts (NACVA) Certified Valuation Analyst designation, having completed its business valuation specialty program and its Master Analyst in Financial Forensics designation, having completed its business and intellectual property damages specialty program.

The Association of Insolvency and Restructuring Advisors (AIRA) awarded Mr. Pakter its Certified Insolvency and Restructuring Advisor certificate, recognizing knowledge and proficiency related to situations involving distressed and/or insolvent entities, and its Certification in Distressed Business Valuation, a certification focused on the valuation of distressed and/or bankrupt companies.

Mr. Pakter is a Certified Fraud Examiner, which credentials denote proven expertise in fraud prevention, detection and deterrence. Mr. Pakter earned a Chartered Accountant credential and undergraduate academic education includes accounting, auditing, commerce, and business economics.

Mr. Pakter has participated in public hearings and alternative dispute resolutions, submitted expert reports in several jurisdictions, and testified in arbitrations, regulatory proceedings and state, federal and bankruptcy courts. Courts and arbitral bodies have recognized Mr. Pakter as an expert in accounting, business valuation, financial analysis, economic damages and business economics.

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