



Faculty Biographies



Mel H. Abraham

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Mel Abraham, a seasoned CPA turned entrepreneurial innovator and money mentor, is the mind behind the USA Today bestseller, *Building Your Money Machine: How to Get Your Money to Work Harder for You Than You Did for It!* As the founder of The Money Machine Blueprint™, The Legacy Factor™, and the host of the Building Your Money Machine Show, he has dedicated his career to empowering individuals and entrepreneurs to transform their financial destinies and craft lives of choice, not chance.

Mr. Abraham is one the most sought-after entrepreneurial mentors and strategic thinkers of our time. Unlike many other so-called “business coaches”, he has lived everything he teaches and continues to do so. He has built, bought, and sold numerous multimillion-dollar businesses for himself as well as his clients. His strategies have helped build thousands of businesses and have generated hundreds of millions of dollars for his clients, ranging from large corporations to startups and small family-owned businesses.

He is a true believer in the entrepreneurial way of life and says that this “new frontier” is the paradigm that will shift society from simply existing to living life bigger, bolder, and on their own terms.

Mr. Abraham is a committed advocate for the entrepreneurial way and provides real education to real entrepreneurs for creating a real life! After all, we are placed here to create a legacy beyond acquiring, achieving, and accomplishing, but by connecting at a meaningful level and impacting lives through our businesses, services, and ideals each and every day.

Mr. Abraham is also a CVA and ASA with over three decades of experience as a financial expert, valuation expert, and business and success strategist. He is regularly sought after for consulting and valuation engagements around the country, such as family limited partnerships, co-tenant interest valuations, operating businesses, as well as various entities. These projects have ranged from small family-owned businesses to large \$1.7 billion companies.

He has also represented the IRS, Department of Labor, and the Franchise Tax Board as their valuation expert in numerous cases, and was jointly retained by taxpayers and IRS under the authorization of the U.S. Tax Court to provide a valuation of numerous entities that was to be binding on all parties.

Mr. Abraham is a long-term instructor and lecturer on valuation matters, and the co-host of NACVA’s *Around the Valuation World* monthly webcast. He was an adjunct professor at the University of San Diego Law School on valuation issues. He has been a featured presenter at numerous state tax institutes around the country, IRS continuing education conferences, NACVA and the CTI’s annual Business Valuation and Financial Litigation Super Conferences, as well as at the AICPA Annual Business Valuation Conference in 2001 through 2005.

Mr. Abraham is the 2010 recipient of NACVA’s Thomas R. Porter Lifetime Achievement Award for his character, leadership, and achievements, professionally and civically. Further, he is the recipient of NACVA’s 1998 Circle of Light Award (NACVA’s highest instructor distinction), Instructor of Exceptional Distinction (21 consecutive years—1997 through 2018), 1997 Instructor of the Year award, as well as the 1996 Outstanding Member award. He was awarded the Volunteer of the Year Award in 2005 by the AICPA and was voted one of the Top 25 CPAs by the San Fernando Valley Business Journal. He was the chairman of the 2003 and 2005 AICPA Valuation Conference.