

Instructor Biography



Robert M. Stutz, II CVA, ASA, CM&AA, CMAP Western Reserve Valuation Services Columbus, Ohio 43215 P: (614) 448-3700 E: rstutz@wesresvaluation.com

Robert M. Stutz graduated from Butler University with a major in Finance and Accounting and was a member of Butler's baseball team. Prior to graduation, Mr. Stutz completed two internships, one with Merrill Lynch as a research analyst, and one with Goelzer & Company, an Indianapolis-based investment banking firm. Upon graduation, Mr. Stutz joined Goelzer as a full time valuation analyst, completing several hundred valuations over five years.

Mr. Stutz moved home to Columbus, Ohio, and joined GBQ Partners as Director of Valuation Services in 2000. GBQ is Columbus's largest CPA firm. During his tenure at GBQ, he earned his CVA® and ASA and grew GBQ's valuation practice to be the largest in the city, doing over 200 projects a year. Mr. Stutz led the acquisition of several valuation practices for GBQ, including Goelzer, his former employer. He also began the merger acquisition practice for GBQ in 2004. In 2005, he was named an equity partner and was eventually put on the firm's executive committee.

Mr. Stutz retired from GBQ in 2010 to pursue a partnership with an investment banking firm where he could more effectively cross-sell large sell-side engagements that arose continuously from valuation projects. After thorough consideration, Mr. Stutz joined Western Reserve Partners, a mid-sized Cleveland, Ohio-based investment banking firm. He was named Managing Director of the firm's valuation division, Western Reserve Valuation Services (WRVS). Today, WRVS is a fast-growing valuation firm that is partners with a highly regarded investment bank. WRVS performs complex and high-profile valuation projects primarily for private equity firms, ESOPs, and small cap public companies. All of their projects are corporate finance- and accounting-related. They also have the ability to refer a significant amount of investment banking work to WRVS.

Mr. Stutz began teaching for the National Association of Certified Valuators and Analysts $^{\text{\tiny M}}$ (NACVA $^{\text{\tiny B}}$) in 2004 and has instructed over 1,000 NACVA participants. He is a primary instructor for the Business Valuation Certification and Training Center and the Mergers & Acquisition Training Center. He has served on several NACVA boards and is currently Chairman of the NACVA Executive Advisory Board.

Mr. Stutz earned the Instructor of the Year, Circle of Light, and 40 Under Forty awards from NACVA, and has been named Instructor of Exceptional Distinction ten times.