



2012 CONGRESS ON FAIR VALUE— MEASUREMENTS AND RECOGNITION: SHARED SPACE

FEBRUARY 27-28, 2012 SEATTLE, WA USA

SESSION TITLE: Exploring the Valuation of Contingent Consideration and Financial Instruments

SESSION DATE: Monday, February 27, 2012

SESSION TIME: 2:05 p.m.–3:45 p.m. pacific standard time / 5:05 p.m.–6:45 p.m. eastern standard time

Session Summary: The focus of the session will be two-fold: first, a discussion on better understanding earn-out/contingent consideration in a purchase price allocation and second, an overview of financial instruments. The discussion will provide a more in-depth analysis of the valuation of interest rate swaps, the power of lattice models, and Monte Carlo simulation.

CPE Hours /
Fields of Study: 1 Hr Finance (FN), 1 Hr Mathematics (MM)

Presenter(s) Bio: George Goldberg, Thomas Zambito, ASA



Mr. Goldberg serves as Vice President for BDO Valuation Advisors, LLC. With over seven years of financial services experience, he specializes in providing valuations for financial reporting, tax reporting, and mergers and acquisitions. He has worked on a wide range of valuation assignments involving international tax valuations, ASC 805 intangible asset valuation and purchase price allocations, ASC 350 goodwill impairment analyses, and valuing common stock for privately held companies.



Thomas Zambito III serves as Senior Vice President for BDO Valuation Advisors, LLC. With nearly a decade of Big Four valuation experience, he has provided valuation opinions for financial and tax reporting purposes in a broad range of industries, including technology, financial services, healthcare, and consumer.

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